

\$ALES \$UPER\$TAR

The Ultimate Sales Training Program

MY MASTER GOAL SHEET

MY TARGETS

Yearly Target:

Sales:

Income:

Quarterly Target:

Sales:

Income:

Monthly Target:

Sales:

Income:

Weekly Target:

Sales:

Income:

Daily Target:

Sales:

Income:

MY BIG PICTURE GOALS

1.

2.

3.

4.

5.

MY DAILY ACTION GOALS

1.

2.

3.

4.

5.

6.

HOW DO I USE THE MASTER GOAL SHEET?



The *Master Goal Sheet* is used to break down your *Big Picture Goals* into more manageable segments.

1. List your top 3 to 5 *Big Picture Goals*.
2. Figure out your yearly sales and income target to achieve these goals.
3. Using that figure, you can fill in the Quarterly, Monthly, Weekly and Daily Target boxes.
4. Once your Daily Target is set, use the *Daily Action Goals* to define the steps you need to do in order to reach that target.

By using this simple sheet, your *Big Picture Goals* will become a reality!

For more sales training tips, techniques and FREE sales tools, please visit SalesSuperstar.com

www.SALESSUPERSTAR.com

info@SalesSuperstar.com